

Healthcare

CHF 5.6 billion

net sales (2023)

CHF 155.9 million

Core EBIT (2023)

8,140

specialists

575

clients

17

markets



DKSH Healthcare is a leading distributor and commercial outsourcing partner of choice for pharmaceutical, OTC, consumer health, and medical device companies.

We help patients in Asia Pacific and Switzerland get reliable and efficient access to the best healthcare possible by providing our partners with a full range of commercial outsourcing and market expansion services.

We provide access to multiple channels in 16 markets in Asia Pacific and Switzerland, including modern and traditional trade, drugstores, pharmacies, clinics, hospitals, and eCommerce platforms.

We offer a wide range of solutions from registration, market entry studies, marketing and sales, redressing, physical distribution, patient solutions/support programs as well as invoicing and cash collection.

With our leading marketing and sales competencies supported by regulatory affairs, customer care centers, and logistics platforms, as well as our commitment to international quality standards and corporate compliance, we set the benchmark in Asia Pacific and Switzerland. Our integrated service offerings are unmatched across the regions.

Our over 8,000 healthcare specialists provide deep market knowledge coupled with a breadth of capabilities that enables us to develop truly customized solutions. We support and represent 575 clients, thereby improving the lives of millions of patients across Asia Pacific and Switzerland.

We also have a product licensing and manufacturing business in Switzerland and Asia through stand-alone entities, Medinova and Favorex.



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