

Business Unit

Technology

Your Total Solution For Laboratories



Delivering Growth - in Asia and Beyond.

DKSH Is a Successful Market Leader

No. 1

Market Expansion Services provider with a focus on Asia



2,100 Clients
2,000 Suppliers



23 million Transactions per year



11.1 billion Net sales (2021)



>10 years
4 markets
Average client relationship



870 Business locations



33,100 Specialists



More than
150 Years in Asia



530,000 Customers

Our Industry Expertise Four Highly Specialized.....

Consumer Goods

Net sales:
CHF 3.8 billion
Specialists: **19,880**



Healthcare

Net sales:
CHF 5.6 billion
Specialists: **7,290**



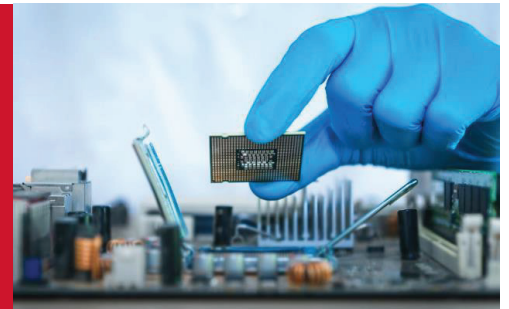
Performance Materials

Net sales:
CHF 1.3 billion
Specialists: **1,370**



Technology

Net sales:
CHF 430.3 million
Specialists: **1,600**



Technology Business Unit

18

Markets

85

Locations

650

Service and application engineers

8

Business lines

530

Different industries / segments

30,000

Customers

89,000

Potential customers

430.3

M CHF Net sales

Business Line Scientific Instrumentation (INS)

16

Markets

Australia, Cambodia, China, Indonesia, Japan, Korea, Laos, Malaysia, Myanmar, New Zealand, Philippines, Singapore, Switzerland, Taiwan, Thailand, Vietnam

19

Demo lab

85

Locations

543

Specialists

332 Sales

211 Service

DKSH Cambodia at a Glance...

25+

Est. Year

7

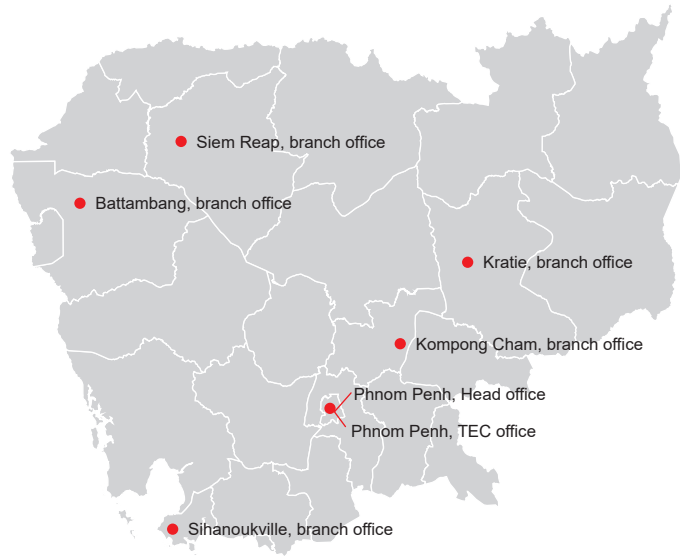
Business locations

17,532

Customers

150

Clients



Our Solutions

Industries

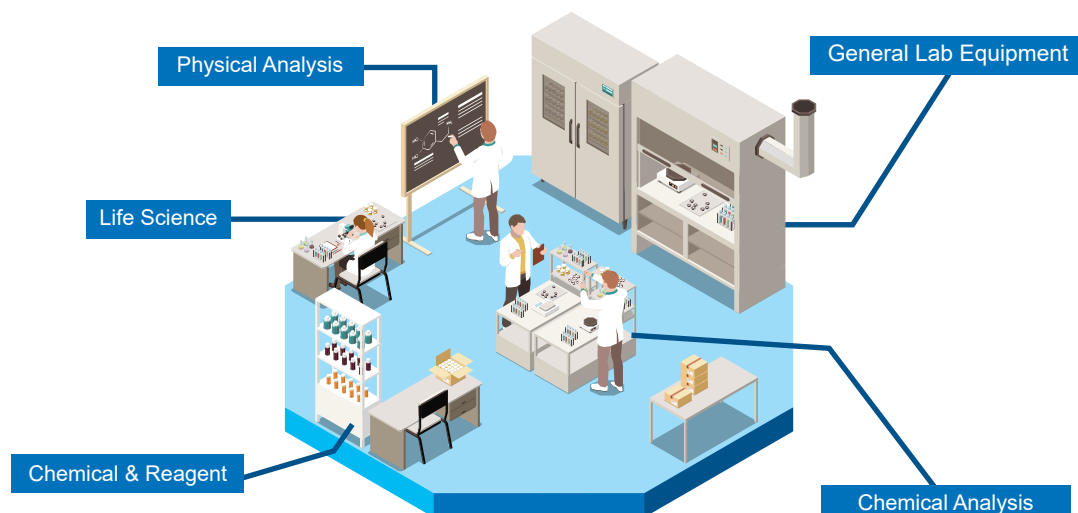
- Food & Beverage
- Mining and cement plant
- Pharmaceutical
- Government and private lab
- Education and academic
- Environmental and water
- Service testing lab

Our Portfolio

- Particle/Nano analyzer
- XRF/ XRD
- Microscopes
- Lab furniture
- General lab equipment
- Sample preparation equipment
- Consumable reagents

Applicable Laboratory

- Chemical & Physical lab
- Biological lab
- Life science lab
- Sample preparation lab
- General lab



1. Physical Analysis



Mastersizer Range

Mastersizer range is considerable experience and applications knowhow has gone into every stage of the design of the instrument, from fundamental particle sizing performance right through to user ergonomics and method advice..



XRF Epsilon Range

The Epsilon range of XRF analyzers are an ideal analytical solution. They are capable of simple element identification and quantification up to more sophisticated analysis.



Laboratory Mills, Crushers and Sieve Shakers

The leading solution provider for neutral to analysis sample preparation and characterization of solids. RETSCH develops size reduction and sieving equipment, characterized by excellent performance, operating convenience, safety and a long lifetime.



LabMaster-aw neo

Water activity measuring instrument with technological lead, perfect for the daily routine determination of water activity in QA laboratories



Universal Testing Machine

Our reliable instruments are designed for advanced materials testing applications, and they're great for basic compression and tensile testing. Your global packaging, product, and material test and inspection partner – we have a wealth of solutions on offer.



Consolidation Testing Machines

We are a long-standing leading manufacturer and supplier of testing equipment used for evaluating construction and civil engineering material. Our equipment is used extensively throughout the world for testing soil, concrete, cement, asphalt and aggregate materials.

2. Chemical Analysis



LabMaster-aw neo

ELTRA analyzers are used to reliably determine elements like carbon, hydrogen, sulfur, oxygen and nitrogen, and cover a wide, dynamic measuring range. The ability to adapt each analyzer to user specifications allows the precise measurement of a great variety of organic and inorganic samples in a multitude of applications.



Automatic Viscometer

It can be used in quality control in the laboratory, research, as well as in the production process. Tensiometer and automatic viscometer (Viscometer) is widely known in the petrochemical and polymer industries.



ASD range

Field-portable full-range UV/Vis/NIR/SWIR spectroradiometers and spectrometers



O2 CO2 Tester, Headspace Gas Analyzer

Headspace analyzer provides consistently reliable results and simplicity in operation allowing you to maximise your production efficiency



Protein Digestion

With our application laboratory, we are able to meet the individual needs of our customers from every industry. Combined with the automated methods of C. Gerhardt, the perfect solution for any analytical challenge can be found.



Laboratory Information Management System

LabVantage SaaS provides effortless and cost-effective access to an integrated lab informatics suite with Laboratory Information Management System (LIMS), Electronic Lab Notebook (ELN), Lab Execution System (LES), and Scientific Data Management System (SDMS).

3. Life Science



Stereo Microscopes & Macroscopes

Whether your priority is high resolution, dept of field, optical quality, Leica provides the solutions that will cover your needs. Integration with DFC cameras and applications suites allows for automation of routine tasks for consistent results and documentation.



Incubator

These microbiological incubators are safe and reliable, providing ideal culture conditions for stable incubation processes and guaranteeing optimum results that are reproducible in every routine laboratory test.



Microbiology Analysis

We offer a complete range of high quality microbial testing solutions for the pharmaceutical, cosmetics, water, beverages and food industries.

4. General Lab Equipment



Drying and Heating Chambers

Meeting diverse requirements for drying, sterilization, and heating, drying chambers with natural convection or forced convection can be use within industry, science and research, and quality assurance applications.



Furnace

Whether you need a front, top or bottom loading chamber furnace our extensive portfolio virtually guarantees there is an appropriate standard solution that will meet your requirements but of course our bespoke design service allows us to meet almost every scenario we have ever been consulted about.



Water Purification Systems

Our product deliver the highest possible water quality you need for laboratory analysis. Rely on membraPure's easy-to-use pure Water Systems and Ultra Pure Water Systems. Easily produce Type I or Type II water even from tap water.



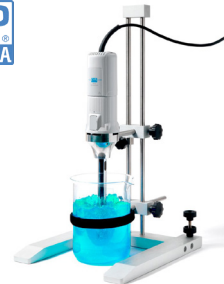
Waterbath

Delivering the best in efficiency and reliability, BASICS instruments are designed for solid performance and a consistent, user-friendly experience.



Autoclave

We are the general lab manufacturer. Our constant research work throughout all this time has earned us Certification ISO 9001 for Design, Development, Production and Service in quality assurance, granted by TÜV NORD.



Homogenizer

The ideal solution for dispersing, homogenizing and mixing biological tissues (cells, animal and vegetable tissues), pharmaceutical products, cosmetics and food products.



Weighing

Our electronic weighing instruments are particularly proud of the unmatched width of our product portfolio, with innovations always aimed at providing users with high practical utility and high value for the price.



Themometre

Our focus is to help solve the increased concerns over safety, quality, and sustainability impacting in your laboratories and industries of by providing innovative, cost-effective product solutions and services that makes the job of delivering safe, high quality, consistent food products and efficient process.

5. Chemical Reagent



Chemical Reagent

We offer a variety of volumes, packaging materials, and with different grades that you can choose based on your application and budget. Chemical reagent, HPLC grade, HPLC plus, AR grade, and all types of chemical are using for analytical, preparative separation, solvent, and cleaning.

Specially, we have an official licensed chemical to be imported and stock for your production field.

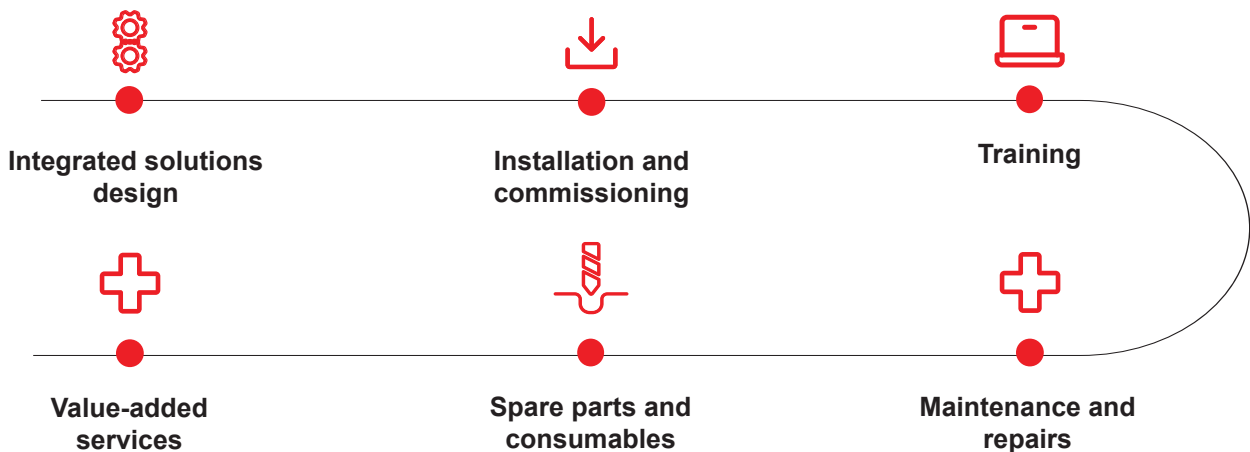
6. Lab Furniture And Design

Modern and High Standard Lab Furnitures

For the start up stage and laboratory expansion , we are able to offer you package of modern lab furniture including the professional design with our installation service. The products are complied to ISO, ASTM, EC standard. It is to ensure you can have the good atmosphere with high standard laboratory.



7. After-Sales Support



Some of Our Business Partners



Our Training Platforms:



Our Marketing Channels:



DKSH Cambodia Scientific Instrumentation



DKSH Cambodia Scientific Instrumentation

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