Product Portfolio 2024 Your Partner of Choice for Complete Solution in the Scientific Industries



Delivering Growth – in Asia and Beyond.

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Foreword



Hanno Elbraechter

Head Business Unit Technology Member of Executive Committee

Long before many of today's companies were created, our founding fathers ventured to Asia to lay the foundation of what is now DKSH. They not only built thriving businesses themselves, but also helped other companies grow and succeed. This is still the core of our business more than 150 years later: we provide a wide range of integrated Market Expansion Services to grow our partners' businesses.

Business Unit Technology provides opportunities for manufacturers of industrial products to expand their business in new or existing markets. For our customers we offer total solutions in the areas of scientific instrumentation, precision machinery, packaging, printing and converting, hospitality equipment, industrial materials and supplies, IoT, semi-conductor and electronics as well as various specialized industrial applications.

For our clients we provide valueadded services along the entire value chain including market analysis and strategy, marketing, sales, distribution and logistics, application engineering and after-sales services such as installations, maintenance and repairs. By covering these important tasks in the product life cycle, our clients can focus on their core competencies: research, development and production.

Our application engineering expertise enables our customers to optimize equipment usage. We operate our own showrooms and laboratories, supplying customers with samples, conducting feasibility and validation testing and helping them to develop new applications. With corporate governance and compliance embedded in our culture and operations, our clear policies and processes provide our partners with reassurance. On average, our clients work with us for more than ten years. appreciate Our partners our passionate and highly committed specialists, our unparalleled local knowledge and infrastructure as well as our service-driven business model. Coupled with our strong financial background, this makes us a reliable and trustworthy partner in the long run.



Operations in

Australia Cambodia China Hong Kong

India Indonesia Japan Laos Malaysia Myanmar New Zealand Philippines Singapore South Korea Switzerland Taiwan Thailand Vietnam

Four Highly Specialized Business Units



Consumer Goods

Focusing on fast moving consumer goods, food services, luxury goods, as well as fashion and lifestyle products.



Healthcare Covering pharmaceuticals, over-the-counter (OTC), consumer health and medical devices and diagnostics.



Performance Materials Expertise in innovation and formulation, we distribute a wide range of ingredients and specialty chemicals



Technology Covering a broad range of capital investment analytical instruments, offering sales, application engineering and after-sales services

Scope of Business

General Laboratory Equipment	Laboratory Consumables	Analytical & Material Testing Instruments	Life Science / Pharmaceutical Instruments	Service Solutions
Balances & Weighing	Cell Culture Reagents	Materials Research	Active Pharma Ingredient	Calibrations & Repair Services
Centrifugation	Microbiology Media	Food & Agriculture	Bio-Processing	Final Acceptance Testing
Cold Storage Solution	Glassware & Plasticwares	Petroleum & Petrochemical	Bio-Pharma	Installation and Commissioning
Lab Automation	Fluidics & Consumables	Environmental Research	Drugs Discovery	Laboratory Asset Management Services
Temperature Thermostats		Chemical Processing	Genomics & Proteomics	Laboratory Relocation Services
Sample Preparation		Synthesis & Reaction	Medical	Preventive Maintenance
Water Purification			Molecular Research	Training & Demonstrations



Electrophoresis and Blotting Systems

- Protein electrophoresis •
- DNA electrophoresis •
- Blotting systems
- Reagents ٠

https://www.attoeng.site/





Gas Generators and Purifiers

- Nitrogen Gas Generator
- Hydrogen Gas Generator
- Zero Air (Synthetic) Generator
- Compressor

Haier Biomedical

https://www.claind.it





Ultralow Freezer, CO2 Incubator, Spark-Free **Refrigerator/Freezer**

- -86°C ULT Freezer
- Spark-Free Laboratory Freezer/Refrigerator (ATEX) •
- CO2 Incubator
- Biosafety Cabinet Class II Type A2

https://www.haiermedical.com

interscience



Scientific Equipment for Microbiology

- Gravimetric Dilutors
- Lab Blenders / Stomachacher
- **Dispensing Pumps**
- Automatic Platers •
- **Colony Counters**
- Real-time Incubator and Colony Counter

https://www.interscience.com/en

General Laboratory Products Autoclaves •

- Freeze Dryer •
- Heating Mantle ٠
- Hotplate Stirrer / Mixer Shaker •
- Laboratory Oven / Incubator •
- Waterbath/ Shaking Waterbath •

https://www.daihan-sci.com



Laboratory and Industrial Scale Ultra-sonicators

- Bench-top Ultrasonic Homogenizer
- Industrial Ultrasonic Homogenizer / Probe
- Ultrasonic Pump Solution, Flow cells, Transducer • for industrial reactor

https://www.hielscher.com



General Laboratory Instruments





Medical and Laboratory Refrigerators / Freezer

- Blood Bank Refrigerators
- Blood Plasma Freezers
- Pharmaceutical Refrigerators / Freezers
- Laboratory Refrigerators / Freezers
- Laboratory Explosion-Proof Refrigerators / Freezers (ATEX)

https://www.kirsch-medical.com



Diaphragm pumps, Gas and Liquid systems

- Diaphragm Pumps
- Vacuum Pumps
- Compressor Systems
- Liquid Pumps

https://knf.com/en/sg

KUBOTA



Laboratory Centrifuges

- Micro-Centrifuge
- Blood-tubes/bags Centrifuge
- Benchtop / Floor Standing Centrifuge
- Hematocrit & Immuno Hematology Centrifuge
- High Capacity / High Throughput / Refrigerated Centrifuge

https://www.centrifuge.jp

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Lab Information Management System (LIMS)

- LIMS platform is available by pre-configured package solution or subscription basis
- COVID-19 LIMS, Biobanking, Contract Testing, Diagnostic, Food and Beverages, Oil & Gas, Pharma Biotech, Public Health Lab, Medical Lab

https://www.labvantage.com





General Laboratory Products

- Freeze Dryer
- Nitrogen Blowdown Concentrator Evaporator
- Solid Phase Extraction (SPE)
- Rotary Evaporator
- Vacuum Pump

https://labtechsrl.com/en

°LAUDA



Constant Temperature Equipment Heating and Cooling Systems

- Water Bath and Shaking Water Bath
- Heating Thermostats
- Circulation and Process Thermostats
- Circulation Chillers
- Industrial Chillers

https://www.lauda.de/en



Measuring instruments for laboratories, research and industry

- Viscometer
- Rheometers
- Texture analyzer

https://www.lamyrheology.com/EN/catalogue/



General Laboratory Products

- Water / Dry Baths
- Ultrasonic Cleaners / Baths
- Desicators and Dry / Environment Cabinets
- Fume Hoods
- Food / Material / Medical Analyzers
- Sterilizers and Lab Washers

https://www.mrclab.com/

NEPTEC



Laboratory Water Purification System

- Lab Water System (Ultrapure and DI water)
- Centralize Water System (DI and RO water)
- Mixed Bed Ions Exchanger
- ASTM Type 1, 2, 3 lab-grade water

https://www.neptec.de





Laboratory /Industrial Furnace

- High Temperature Oven (Up to 850°C)
- Chamber/ Muffle Furnace (Up to 1800°C)
- Tube Furnace (Up to 1800°C)
- Industrial High Temperature Furnace (Up to 3000°C)

https://nabertherm.com/en





Laboratory Balances, Magnetic Hotplate Stirrer

- Portable Balance / Precision Balance
- Analytical Balance
- Semi-Micro Balance
- Moisture Analyzer
- Magnetic Hotplate Stirrer
- pH/ Conductivity Meter

https://asiapacific.ohaus.com/en-ap



Sample Preparation Equipment Manufacturer

- Microwave Digestion
- Microwave Synthesis
- Solid phase extraction
- Gel Permeation Chromatography
- Acid Purification Systems
- Sample Preparation Automation Systems

https://en.preekem.com/

Tuttnauer



Sterilization and Infection control

- Vertical, Benchtop, Horizontal Autoclaves
- Sterilizers
- Lab washer disinfector
- Glassware Washers

https://tuttnauer.com/



Density and concentration measurement instruments for chemicals, petrochemicals, pharmaceutical products, cosmetics

- Benchtop density meters
- Polarimeters
- Refractometers

https://schmidt-haensch.com/

xylem -ebro-



Cold Chain Data Loggers and Thermometers

- Cold Chain and Process Monitoring Data Loggers
- Folding, Infrared, Precision, Refrigerator and Thermocouple options
- Highly accurate temperature and pressure data loggers for thermal validation processes

https://www.xylem.com/en-sg

NEOGEN



Food Hygiene Monitoring System

- Advanced Petrifilm Plate Reader
- Petrifilm Plates for different pathogens
- Clean-Trace[™] LM1 Luminometer
- Clean-Trace[™] Surface / Water ATP
- Allergen Protein ELISA Kit

https://www.neogen.com/





Chromogenic Culture Media

- Bases for Culture Media
- Dehydrated Culture Media
- Ready-to-Use Culture Media
- Kits and Reagents
- Supplements and Additives

https://www.solabia.com/ww/Divisao_9/BIOKAR-Diagnostics.html





Laboratory Consumables and Glassware

- Science Mediatech[™] Media, Sera, and Reagents
- Gosselin™ Lab Glassware and Plasticware
- Pyrex[™] Borosilicate Glassware

https://www.corning.com/worldwide/en/product s/life-sciences.html





Laboratory Consumables and Glassware

- BioProcess Single-Use, Stainless Steel, Vent Filters
- Laboratory Filtration and Membranes
- Laboratory Glassware, Plasticware, Safety Gears

https://www.foxxlifesciences.com





Fluidic Systems

- Column Hardware
- Degassers
- Fluidic Connections
- Manifolds, Pumps
- Sensors, RI Detectors, Valves

https://www.idex-hs.com/store/fluidics.html

interscience



Blender Bags

- Blender bags with filter
- Blender bags without filter
- Blender bags with culture media
- Sterile sample bags
- Autoclave Deodorant

https://www.interscience.com/en

Laboratory Consumables





Diagnostic Kits for Food Pathogen Detection

- Listeria Rapid Test
- Salmonella Rapid Test

https://www.nemistech.com/



Life Science and Medical Plastic Consumables

- Cell Biology Cryogenic vials, cell culture flasks, dishes, cell culture plates
- Microbiology Petri dishes, inoculating products
- Molecular Biology PCR Plates, tubes, racks
- General Plasticware Sample vials, centrifuge tubes, pipet tips, pipettes, PET bottles, cuvettes, syringe

https://www.cell-nest.com



HPLC and UPLC Columns

- HPLC and UPLC Columns
- Sample Prep media

https://www.wepuretech.com/



Particle Size and Shape Analyzers

- Mastersizer .
- Zetasizer
- Morphologi •
- Omnisec ٠
- ٠ Spraytec
- Insitec •

https://www.malvernpanalytical.com/en/





Near-Infrared Spectrometers and Spectroradiometers

- FieldSpec range •
- Lab Spec range
- . Terra Spec range
- QualitySpec range .

https://www.malvernpanalytical.com/en/products /product-range/asd-range/fieldspec-range





Miniature-Scale R&D Technology Processing System

• Beverages Equipment

https://armfield.co.uk

- Dairy, Edible and Essential Oils
- Educational Food Technology
- Ingredients, Liquid Foods
- Nutraceuticals, Pharmaceuticals
- Industrial Food Technology ٠





Surface science analytical instruments

- Smart tensiometer solutions consisting of force & optical tensiometers
- Premium QCM-D solution for nanoscale tracking of interactions at surfaces and interfaces
- Smart tools for thin film fabrication, deposition, ٠ and characterization

https://www.biolinscientific.com/





Borate Fusion for XRF, AA and ICP analysis

- LeNEO
- TheOx Advanced
- Fluxes & Chemicals
- Platinum ware

https://www.malvernpanalytical.com/en/produc ts/product-range/claisse-range



Analysis System for Food & Beverage Quality Control

- Oils and Fats
- Milk and Dairy Products ٠
- Eggs and Bakery Products ٠
- Nuts and Hard Shell Fruits •
- Pet Food and Feeds •

https://www.cdrfoodlab.com/





Automatic Optical Inspection Camera

- 360° Can and Label Inspection
- Code Reading / Dirty Tray / Empty Can / Metal Ends / Scoop Inspection
- In-line Seam Inspection

https://industrialphysics.com/brands/eaglevision



Automatic Petroleum Testing Equipment

• Vapor Pressure Tester

- Flashpoint Tester with Autosampler
- FTIR Fuel Quality Analyzers
- Distillation analyzer

https://www.grabner-instruments.com





Petroleum Testing Equipment

- Open/Closed Cup Flashpoint Tester
- Cloud and Pourpoint Tester
- Auto Distillation Unit
- Crude Oil, Grease, Lubricant Tester
- Heated Centrifuge
- Kinematic Viscosity Bath

https://koehlerinstrument.com





Stability Analyzer, Separation Analyzer and Dispersion Analyzer

- LUMiFuge
- LUMiSizer
- LUMiReader PSA
- LUMiReader X-Ray

https://www.lum-gmbh.com





Elemental Analyzer, Thermal Analyzer, Mass Spectrometry

- CHNS/O Analyzer for Organic / Inorganic materials
- Protein / Total Protein Dumas Analyzer
- Glow Discharge Atomic Emission Spectrometer
- GC-TOFMS, GC-MS with GCxGC, GCxGC-TOFMS
- Bomb Calorimeter

https://www.leco.com

MESSMER BÜCHEL



Testing Instruments for Pulp, Paper and Packaging

- Abrasion Testing
- Burst / Compression Testing
- Coefficient of Friction (CoF)
- Smoothness Testing
- Thickness Testing

https://industrialphysics.com/brands/messmerbuchel

Microfluidics



High Shear Fluids Processor

- LM10 High shear fluid homogenizer
- LM20 High shear fluid processor
- M110P Electric Benchtop homogenizer
- Pilot scale and production scale homogenizer

https://www.microfluidics-mpt.com





Field Flow Fractionation Platform

• Flow FFF Platform for Separation of Proteins, Macromolecules and Nanoparticles

https://www.postnova.com



Testing Instruments for Plastics Industry

- Hardness Testing
- Melt Flow Testing •
- Strength Testing
- Creep to Fail Testing
- Density Testing
- Specific Gravity Testing ٠

https://industrialphysics.com/brands/ray-ran





Inline Particle Measurement

- Smart Online Particle Analysis Technology •
- Suitable for Chemical, Water Treatment, Food, • Biochemistry, Pharmaceutical, and Petrochemical Industry

https://sopat.de/en



Vapor Sorption Analyzer

- Dynamic Vapor Sorption Analyzer
- Gravimetric Gas/Vapor Sorption Vacuum Analyzer
- Inverse Gas Chromatography-Surface Energy Analyzer (iGC-SEA)
- Vapor Pressure Analyzer

https://www.surfacemeasurementsystems.com





Testing Instruments in Moisture, Gas and Oxygen Analysis

- Water Vapor Permeation Analyzer
- Oxygen Permeation Analyzer
- Oxygen Transmission Rate Analyzer

https://industrialphysics.com/brands/systech-<u>illinois</u>





Automated Sample Prep, TOC, ICP-OES, Mercury Analyzer

- Total Organic Carbon (TOC) Analyzer
- VOC Analyzer
- ICP-OES

TM

- Automated Liquid Handling Station
- Mercury Analyzer

https://www.teledynecetac.com



Testing Instruments for Leak Testing

- Leak or Leak Flow Test System
- Pressure Bubble Tester
- Smart Package Tester

TM

https://industrialphysics.com/brands/tmelectronics



Testing Instruments for Plastic Film, Foil, Ink, Coatings, Nonwovens, Adhesives and Corrugated

- Coefficient Friction/Peel Tester
- Z-Direction Tensile Strength Tester
- Box Compression Testers
- Slide Angle Coefficient of Friction (COF) Tester

https://industrialphysics.com/brands/testingmachines-inc



Universal Test Machines and Hardness Testers

- Rockwell Hardness Tester
- 25 to 100 kN Tabletop Universal Testing Machine

https://industrialphysics.com/brands/unitedtesting-systems





Particle Size Analyzers and Microcalorimeters

- Microcal ITC / DSC
- Morphologi
- Nanosight
- Omnisec
- Zetasizer

СҮТЕК

https://www.malvernpanalytical.com/en





Next Generation Sequencing instruments and consumables

- Nanobind HMW DNA extraction + Short read eliminator kit
- Single-cell sequencing kit
- Onso short-read sequencing
- Sequel IIe / Revio long-read sequencing

https://www.pacb.com/

biochrom



Amino Acid Analyzer, Spectrophotometer and Microplate

- Amino Acid Analyzers •
- EZ Read microplate Spectrophotometer
- WPA compact spectrophotometers
- Colorimeters

http://www.biochrom.co.uk

dynamic **BIOSENSORS**



Molecular Interaction Analysis

- **Binding Parameters**
- **DNA/RNA Binders & Enzymes**
- **Conformational Changes** •
- Kinetics on Cells
- Thermodynamics
- Nucleic and enzyme activity

Laminar Wash Technology

- Laminar washing delivers better cell retention and cleaner, clearer data
- Very little stress placed upon the cells, ensuring the integrity of cell surface markers.
- Better segregated data than centrifugation-based ٠ wash methods

https://www.curiox.com

https://www.dynamic-biosensors.com



Up to five lasers, three scattering channels, and 64

State-of-the-art optics and low-noise electronics

provide excellent sensitivity and resolution







fluorescence channels

https://cytekbio.com/

CYTER



Life Science / Pharmaceutical Instruments

Service Flow Cam



Particle Liquid Interface Analyzer

- Combines digital imaging, flow cytometry, and microscopy into a single instrument
- Automated imaging technology
- Offers highest-resolution images of submicron particles on the market

https://www.fluidimaging.com

nanofcm



Flow Cytometry Analyzer for Bio-Nanoparticles

- Unprecedented Sensitivity for Scatter (24 nm) and Fluorescence (single PE)
- Multiparameter Analysis of <100 nm Nanoparticles
- Complements Conventional FCM for sizes < 200 nm
- Applicable to Extracellular Vesicles, Gene Therapy Vectors, Viruses and Drug Delivery Particles

https://www.nanofcm.com



Surface Plasmon Resonance (SPR)

- World's first SPR instrument to integrate digital microfluidics (DMF) with nanotechnology-based biosensors.
- Enables all fluidics to be disposable, precise handling of 2µL sample volumes, crude sample compatibility and zero fluidics maintenance

https://nicoyalife.com



Advanced DNA/RNA amplification reagents and library prep for NGS

- DNA/RNA extraction kits
- qPCR instrumuents and qPCR/PCR reagents for difficult samples
- Library prep solutions for NGS platforms

https://www.quantabio.com/



Pharma Dissolution Testing and Galenic Instrument

- Automated Dissolution Systems
- Automated Powder Flow Analyzer
- Tablet Hardness Test Instrument
- Ampoule Test Instrument
- Tablet Friability Testing Instrument

https://www.pharma-test.de/en

<u>REDSHIFT</u>**bio**[®]

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Biomolecule Biophysical Characterization

- Automated, sensitive, and highly reproducible secondary structure measurements of proteins and other biomolecules
- Features Microfluidics Modulation Spectroscopy (MMS)

https://www.redshiftbio.com/

Phicov

Service quality and commitment is our top priority

Our professional services cover the entire equipment lifecycle by providing training, installation and commissioning, production start-up, preventive maintenance, repair and spare parts as well as machine and system relocation.

DKSH offers a full range of preventive maintenance programs to suit your unique maintenance needs, depending on the frequency of planned service visits and type of support required.

Installation and Commissioning

For new system installations, we ensure quick and efficient start up. Our experts will be at your site when you power up the system.

- Visual inspection of unit and installation
- Performance verification testing
- **Operator training**

Spare Parts Supply

We never compromise on quality. Keeping true to our philosophy, we only use original spare parts. You can always be sure that your device will continue to meet all the required specifications — even after a repair

Laboratory Relocation Service

We are providing a one-stop, hasslefree laboratory relocation service where we fully involved with the planning and the execution of the relocation of laboratory instruments

Quality Assurance and Control

Gain peace of mind with the same benefits as the original warranty.

- All parts and labor covered
- Repairs performed by authorized factory trained technicians
- Only original OEM parts used
- No unexpected repair costs or no costs incurred to obtain service

Trainings and Demonstrations

Instruments training by qualified and certified specialists accommodates your specific needs. We offer a comprehensive range of courses (classroom or on-site) that combine in-depth theory with hands-on coaching sessions.

- Achieve practical and theoretical knowledge of equipment
- Gain confidence needed to operate, maintain and troubleshoot equipment

Preventive Maintenance

Extend the functional integrity of your system. Regular maintenance can also help to increase the lifespan and productivity of DKSH instruments.

- Performance verification testing based on the recommendation by the manufacturer
- Complete system and functionality testing
- Improve performance and extend component life

Repair Service

A full range of repair services are available should the need arise. Our qualified and certified specialists provide timely and efficient servicing for your DKSH instruments and fast help whenever and wherever you need us.

- Our engineer of experienced service technicians can provide fast repair service
- Faster turnaround and reduced instrument downtime





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